

Having trouble making the right enterprise software decisions for your organization?



If you've ever been through the process of making complex enterprise software decisions, you know just how difficult it can be—and how easily it can go wrong.

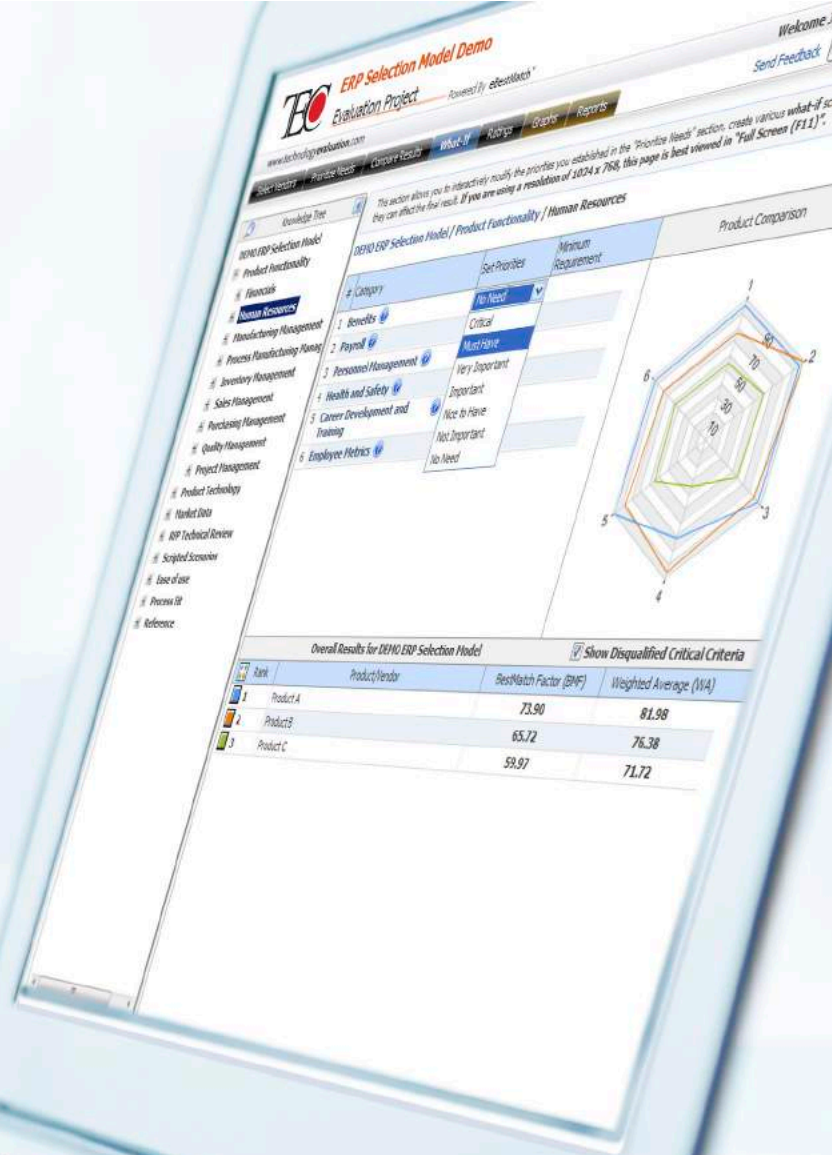
Every year companies waste billions of dollars on enterprise software that doesn't suit their needs or meet their expectations.

At the heart of Solution Minds' extensive enterprise software research capabilities, decision-making methodology, and expertise is **TEC Advisor**, an online decision support application that will kick-start a simplified software assessment and selection process and will cut through the hype and confusion that software providers use to sell you their products.

Whether you are looking to benchmark your existing solution against other solutions in the marketplace, fully assess your options for a future software acquisition, or map a software portfolio plan that will support your current and future information technology (IT) strategy, **TEC Advisor** will bring expediency, transparency, and objectivity to your decision-making process.

With TEC Advisor you can:

- Leverage TEC's structured, hierarchical requirement sets to prioritize your unique needs in a single forum
- Gain access to our vast database of software vendors' feature/function support capabilities gathered through TEC's project engagements and analyst interviews
- Include and quantify extended decision criteria, which are typically subjective in nature
- Visualize and chart progress through all of the key milestones of your project
- Make rational and justifiable enterprise software decisions





TEC Advisor Features

Built-in requirement sets

A successful software selection hinges on meeting your company needs and expectations. But gathering all the functional requirements every department needs can be difficult and time-consuming. TEC Advisor saves you the time and trouble by providing a structured environment for defining and prioritizing requirements.

Kick-start your requirements gathering process by choosing from one of TEC's extensive lists of enterprise software features. The application allows you to indicate how important each feature is—on a scale ranging from "Not Important" to "Critical"—to complete the profile of your ideal solution.

Simple, "apples-to-apples" software comparison

TEC Advisor contains detailed profiles on more than 1,000 industry-leading software solutions—information that would take months, even years, to gather! Because all this information is already at your fingertips, comparing software solutions side by side is simple, so you can easily come up with a shortlist of software solutions that you'll be confident sharing with your stakeholders.

From high-level overviews to individual features and functions, you can drill down and instantly see which solutions come closest to your ideal, which ones fall short, and why.



TEC Advisor Features

Powerful analysis and reporting tools

From the 30,000-foot view right down to ground level, TEC Advisor makes it easy for you to see how well competing solutions meet your company's unique needs. Using interactive graphs and charts, you can see what drives each solution's score, and you can perform a sensitivity analysis to see whether the top-ranked solution will stay on top as your priorities change.

Because TEC Advisor is web based, you can easily involve your stakeholders and share your findings. Getting your stakeholders involved in the process will help you better understand your company's requirements, build consensus early in the process, and increase the chances that end users will adopt the new solution.

- **What-if scenario analysis** lets you test how changes to your priorities affect each solution's score.
- **Straightforward product comparisons** give you a global view of how your shortlisted solutions compare to one another.
- **A product-difference analysis** lets you set any solution as a baseline, so you can see where the other solutions outperform it, and where they fall short.
- **A sensitivity analysis** shows you how the rankings of your shortlisted solutions change as features become more or less important for you.
- **Detailed graphs and reports** allow you to keep stakeholders up to date and justify your decision.

Contact Solution Minds today for a Free Demonstration and Trial of TEC Advisor to understand how it can help complete your software selection.

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About Technology Evaluation Centers (TEC)

Technology Evaluation Centers (TEC) is the world leader in software selection. Over 3.5 million subscribers leverage TEC's extensive research and detailed information on more than 1,000 leading software solutions across all major application areas.

Solution Minds is TEC's Partner for Australia and New Zealand and we have exclusive rights to resell TEC Advisor in Australia and New Zealand.

About Solution Minds

Solution Minds is Australia's leading provider of software selection resources, services, and research materials, helping organisations evaluate and select the best ERP and Enterprise Software for their unique needs. With its advanced decision-making process, game changing technology and software selection experts, Solution Minds reduces the time, cost, and risk associated with ERP and Enterprise Software selection.

Importantly, Solution Minds is 100% independent of ERP and Enterprise Software vendors and implementers.

